## EXHIBIT 28

UNITED STATES DISTRICT COURT

FOR THE SOUTHERN DISTRICT OF NEW YORK

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DARRYL CHALMERS, DARREN CONNORS, GLENN MENDEZ, JAMES NOVA, and FATIMA Q. ROSEMOND, On behalf of themselves and all others similarly situated, and AFSCME DISTRICT COUNCIL 37 LOCAL 2507, on behalf of its Members

1:20-cv-03389-AT

Plaintiffs,

V.

CITY OF NEW YORK,

Defendant.

-----X

April 19, 2021 9:15 a.m.

DEPOSITION of CITY OF NEW YORK, the
Defendant herein, by STEPHEN RUSH, taken by the
attorneys for the Plaintiffs, pursuant to Notice,
held via Web conference at the above date and
time, before Maureen McCormick, a Notary Public of
the State of New York.

- 1 S. Rush
- 2 City of New York, salaries, overtime, shift
- 3 differentials, things of that nature, holiday pay.
- 4 So that is the largest part of the
- 5 Fire Department's budget.
- 6 Q. Among other things, did the budget
- 7 unit under Mr. Novello monitor the spending on
- 8 personnel in all of the Fire Department's bureaus
- 9 and offices?
- 10 A. Yes, it did.
- 11 Q. Did it also work with the bureau's and
- 12 offices on their new salary needs for the upcoming
- 13 fiscal year?
- 14 A. Their new staffing needs might be more
- 15 a better way of saying it.
- 16 Each year, we would have a chance to
- 17 review with OMB, the Office of Management &
- 18 Budget, any particular new needs we might have,
- 19 and budget services under Fred Novello worked on
- 20 that.
- 21 Q. Did you ultimately need to get the
- 22 approval of the Office of Management & Budget for
- 23 meeting these staffing needs?
- 24 A. Yes.
- 25 Q. If a bureau thought that it had some

- 1 S. Rush
- 2 new needs, including hiring replacement personnel,
- 3 did it need to get approval from the budget office
- 4 before it could actually hire someone?
- 5 A. So obviously on approving personnel,
- 6 replacing vacancies, there would be a two-step
- 7 process where we would first go to budget services
- 8 to request the filling of the vacancy, and from
- 9 there, once the budget services approved it,
- 10 assuming they approved it, it would go to human
- 11 resources for the actual posting and recruitment.
- 12 Q. And what about if they wanted to add
- 13 personnel? What is the process?
- 14 A. If we were supplementing our existing
- 15 budget with a new head count, that would require
- 16 OMB approval first.
- 17 Q. But before it got to OMB ultimately,
- 18 you would be the one who would have to approve it
- 19 and approve making the request to OMB?
- 20 A. I would make the final recommendation
- 21 to the commissioner's office to submit whatever
- 22 additional needs needed to go to OMB.
- 23 O. Is it correct that one of the bureaus
- in the Fire Department is the Bureau of Fire
- 25 Prevention?

- 1 S. Rush
- Q. And in your response to him, you say,
- 3 "If that title is HTR." By HTR, do you mean hard
- 4 to recruit?
- 5 A. Yes.
- 6 Q. And was it your understanding that Mr.
- 7 Novello was also referring to a hard to recruit
- 8 status?
- 9 A. Yes, I think he was.
- 10 Q. And what did he mean by or what did
- 11 you understand he meant by hard to fill, and what
- 12 did you mean by HTR or hard to recruit?
- 13 A. Now, obviously this is 17 years ago,
- 14 so my memory may fail me here, but I believe in
- 15 negotiating this 15 percent freeze, if a title
- 16 could be considered hard to recruit, they might be
- 17 able to skip the freeze.
- I can't recall for sure, but that
- 19 might have been what the point of his email was.
- Q. At this time, was it your
- 21 understanding that the Bureau of Fire Prevention
- 22 frequently had difficulty filling all their slots
- 23 for fire protection inspectors?
- 24 A. Periodically fire prevention did have
- 25 issues recruiting, yes.

- 1 S. Rush
- 2 9:04.
- 3 A. Okay.
- 4 Q. You'll see that he starts out that
- 5 email, "Like that really helped with hard to fill
- 6 titles like FPIs." Do you see that?
- 7 A. Yes.
- 8 Q. And it's your understanding that he
- 9 was again referring to FPIs as a hard to fill
- 10 title?
- 11 A. He was calling it a hard to fill
- 12 title, yes.
- Q. And he then goes on to say, "OLR still
- 14 cut their starting pay."
- What is the reference to OLR, if you
- 16 know?
- 17 A. Office of Labor Relations.
- 18 O. And what is the Office of Labor
- 19 Relations?
- 20 A. They are the city's contract
- 21 negotiator. They are sort of -- they're the
- 22 union -- they work with the labor side on
- 23 contracts, grievances, things of that nature, so
- 24 they're the city's representative to labor unions
- 25 in the city.

2.1

- 1 S. Rush
- Q. Then he goes on to say, "I think you
- 3 can always find candidates with low salaries, but
- 4 are they the 'best' candidates or does the city
- 5 readjust its hiring standards to meet the
- 6 population at large?"
- 7 Do you see that?
- 8 A. Yes.
- 9 Q. Now, we're going to be going on and
- 10 seeing later emails in which you and Mr. Novello
- 11 question the salary levels for fire protection
- 12 inspectors.
- Do you have a memory, or either jogged
- 14 by what you've seen so far or your own independent
- 15 memories, whether in 2005 you thought that the
- 16 salaries of fire protection inspectors were too
- 17 low to get good candidates?
- 18 A. I can't speak to whether, you know,
- 19 the candidates, you know, being good or bad, but
- 20 again, we did have trouble at times recruiting in
- 21 fire prevention.
- Whether that was due to the salary,
- 23 perhaps. You know, that's one of my thoughts
- 24 always. You look at how salary works, but how
- 25 well we were recruiting, as well, because we

2.2

- 1 S. Rush
- 2 didn't spend a lot of time on recruitment. A
- 3 civil service test might be given, and that would
- 4 result in candidates taking the test, but, you
- 5 know, how well we recruited to try to fill those
- jobs and get people to take the tests, we weren't
- 7 doing a good job of that either.
- 8 So obviously a lot of factors going
- 9 into it, of which salary in my mind would always
- 10 play a part.
- 11 Q. And do you remember that in 2005 you
- 12 thought that salary might play a part in the
- 13 difficulties you faced in recruiting for the fire
- 14 protection inspector position?
- 15 A. Yeah, I mean, you know, issues pop up
- on our radar from time to time, especially if we
- 17 had vacancies in fire prevention and inspector
- 18 titles that we were trying to fill, and then we'
- 19 have discussions on this on trying to address
- 20 that, but so -- you know, ultimately when the city
- 21 froze the starting pay, it became difficult for a
- 22 number of agencies, including the Police
- 23 Department, on recruiting personnel with the lower
- 24 salaries, so obviously salary -- salary levels can
- 25 play a part in the issue.

- 1 S. Rush
- It may not be the sole part, but they
- 3 can play a part.
- 4 Q. Let's move up to your response of
- 5 9:21, and your first point is, "We never requested
- 6 FPI be exempt." Do you see that?
- 7 So what would have been the process,
- 8 to the best of your knowledge, under which the
- 9 agency, the Fire Department, would have requested
- 10 the fire protection inspectors to be exempt from
- 11 the freeze?
- 12 A. You know, I don't recall, but, you
- 13 know, reading above, I assume Fred was saying
- 14 that, you know, we could speak to labor relations
- 15 about requesting that, and at the time, my
- 16 recollection is that we did not request them to be
- 17 exempt.
- 18 When I say exempt, exempt from the
- 19 frozen salary of 15 percent lower for the first
- 20 two years, and then you graduate to that higher
- 21 salary anyway, but I assume that's what I was
- 22 saying on Point No. 1.
- Q. When you say looking above, you are
- 24 referring to Fred Novello's email where he says,
- 25 "I thought you did bring up the FPI salary issue,

- 1 S. Rush
- 2 little bit later.
- 3 A. Okay.
- 4 Q. Let's start with the earliest email in
- 5 the chain, which is yours to Donay Queenan and
- 6 John Benanti of May 9 at 9:44.
- 7 A. Okay.
- 8 Q. Donay Queenan was at the time the head
- 9 of personnel or HR; is that right?
- 10 A. Correct.
- 11 Q. And throughout the period from 2004
- 12 until early 2019 when she retired, that was her
- 13 position?
- 14 A. Yes.
- 15 Q. What position did John Benanti have at
- 16 that time, 2014?
- 17 A. John was deputy commissioner, and
- 18 Donay reported to him.
- 19 Q. And you see that you say, "BTW, the
- 20 new FPI list only has 57 candidates, and CID will
- 21 probably disqualify a sizeable number."
- 22 What do you mean by CID will probably
- 23 disqualify a sizeable number?
- 24 A. The Candidate Investigation Division
- is the one that screens new applicants to make

- 1 S. Rush
- 2 sure they meet the requirements for the job, they
- 3 had the qualifications, whatever those
- 4 qualifications might be as established by DCAS and
- 5 FDNY, and we -- the experience was that a lot of
- 6 times you have a list of candidates, and you might
- 7 have 57, you might wind up with only you being
- 8 able to use half of that because of the
- 9 disqualifications.
- 10 Q. And -- sorry, were you not finished?
- 11 A. That was just disqualifications due to
- 12 not meeting the qualifications required. Sorry.
- Q. And do you understand that from the
- 14 language of your email that you were concerned
- 15 that there were not going to be sufficient FPIs
- 16 hired to meet the needs of the Bureau of Fire
- 17 Prevention?
- 18 A. I was certainly concerned.
- 19 Q. And you go on to say, "Perhaps it's
- 20 time to petition Labor Relations/DCAS to offer
- 21 alternatives to the current practice of appointing
- 22 FPIs." Do you see that?
- 23 A. Yes.
- Q. What role would DCAS have in the
- 25 practices of appointing FPIs?

- 1 S. Rush
- 2 resources, we decided we should also put an
- 3 increased focus on other areas of the department
- 4 where we have titles that we need to fill, and
- 5 that would include fire protection inspectors, so
- 6 I think there was an increased, enhanced effort in
- 7 this regard post -- you know, in the second half
- 8 of the 2010s.
- 9 Q. And then the last sentence is -- maybe
- 10 not last sentence, last question, "Maybe we should
- 11 argue that the low FPI salaries are an impediment
- 12 to hiring?" Do you see that?
- 13 A. Yes.
- Q. Do you know, was this the first time
- 15 that you had raised to human resources and to Mr.
- 16 Benanti the possibility that fire protection
- 17 inspector salaries were too low?
- 18 A. I don't know if this was the first
- 19 time. Obviously, this was the discussion that
- 20 would come up periodically if we couldn't fill the
- 21 ranks, the salary.
- You know, obviously, I spoke to two
- other issues that could be at play, standards and
- 24 recruitment methods, but, you know, I would always
- 25 throw in there are the salaries competitive, so

- 1 S. Rush
- 2 that we can recruit, and that, you know -- I don't
- 3 know if I have had that discussion with Donay
- 4 prior to this.
- I can't be sure. Probably, but, you
- 6 know, I don't remember for sure.
- 7 Q. When you say Donay, that would be
- 8 Donay Queenan?
- 9 A. Yes. Sorry. The assistant
- 10 commissioner for human resources, Donay Queenan.
- 11 Q. And then you say, "If so, should we
- 12 position OLR/DCAS to establish levels in the FPI
- 13 title similar to the AFPI title?"
- 14 What do you mean by levels?
- 15 A. The AFPI title, which is the associate
- 16 fire protection inspector, has three levels, Level
- 17 1, Level 2, Level 3, and I was saying maybe we
- 18 needed to have an FPI level 1, Level 2, Level 3,
- 19 you know, so it would give them an opportunity to
- 20 advance.
- Normally, you know, these things would
- 22 really play out in contract negotiations, which
- 23 labor relations is mainly the top player.
- 24 Sometimes it can happen outside the negotiations,
- 25 but largely it happens as part of contract

- 1 S. Rush
- 2 negotiations.
- 3 Q. And with the opportunity to advance
- 4 from, let's say, Level 1 to Level 2 and then from
- 5 Level 2 to Level 3, there would also be, in your
- 6 mind, increases in pay; is that correct?
- 7 A. Yes, sort of like a step plan, so that
- 8 you would see your salary grow.
- I mean, the way it was set up was that
- 10 you come in at the hiring rate, and your salary
- 11 would grow after two years by 15 percent, but
- 12 there were -- we were challenged at times on
- 13 filling the positions, so that's why I was raising
- 14 this among potential solutions.
- 15 Yes, there could have been a variety
- of solutions to this problem. That was just one
- 17 that I raised among three.
- 18 Q. You say challenged at times in filling
- 19 the position.
- Do you recall, were there times during
- 21 the period from 2004 and '5 that we looked at
- 22 earlier and 2014 when the Fire Department was not
- 23 finding it difficult to fill the position?
- A. I have to believe that was the case,
- 25 because if this was going on all the time, and we

- 1 S. Rush
- 2 For the record, who was Steven
- 3 Ertrachter?
- 4 A. Steven Ertrachter worked in the Bureau
- 5 of Fire Prevention. He served as their human
- 6 resources liaison at the time, although he had
- 7 primary responsibility for running certificates of
- 8 fitness unit, which basically tested and gave out
- 9 certificates for members of the public who were
- 10 required to do certain Fire Code enforcement
- 11 duties, and they would need a certificate of
- 12 fitness for various things under the Fire Code,
- 13 but he -- in this role, he served as the human
- 14 resources liaison for fire prevention.
- 15 Q. And what type of position did Joseph
- 16 Zavaglia have in 2014?
- 17 A. He was one of Fred Novello's deputy
- 18 directors.
- 19 Q. And you'll see that Mr. Novello says,
- 20 "I brought up the FPI starting salary issue up to
- 21 Steve, and while he supports it, and so do I, we
- 22 cannot approve until I receive feedback from David
- 23 Zweilfer." I think there is a misspelling here.
- 24 I think it's Zweitler.
- 25 A. That's correct, Zweitler.

- 1 S. Rush
- 2 Q. And do you remember having a
- 3 conversation around this time with Fred Novello
- 4 about fire protection inspectors starting
- 5 salaries?
- 6 A. I only remember by looking at these
- 7 emails. I don't remember otherwise, honestly.
- 8 Q. Do you remember having discussions
- 9 about starting salary where there was something
- 10 that you might approve an adjustment in starting
- 11 salaries if you got positive feedback from David
- 12 Zweitler?
- 13 A. No. I don't recall this, honestly. I
- 14 do know -- I'm trying to figure from here, but
- 15 actually, no. I don't know what David would have
- 16 been able to do. I know from some of the other
- 17 emails, which I guess we can wait till we get to,
- 18 we can talk about those other emails, but Fred was
- 19 suggesting at one point -- and you can see it in
- 20 here -- hiring above the minimum rate, but he
- 21 realized that wouldn't work, because it would
- 22 create other labor relations issues, so we
- 23 abandoned that thought, so...
- Q. So Zweitler was the head of Fire
- 25 Department's OLR; is that right? Or not OLR, Fire

- 1 S. Rush
- 2 Department's labor section management.
- 3 A. Yes, David Zweitler was the director
- 4 of the FDNY Office of Labor Relations.
- 5 O. And the idea that Mr. Novello was
- 6 expressing was increasing the salaries for, not
- 7 just the entry-level FPIs, but also incumbent
- 8 FPIs; is that right?
- 9 A. I don't -- I don't know that's what
- 10 he's saying. I thought it was more along the
- lines of how do we do something for the starting
- 12 pay to let FPIs in.
- We were in contract negotiations,
- 14 which were -- so raising it under the umbrella of
- 15 contract negotiations would be something to talk
- 16 about.
- 17 Q. Now, at least when you were talking
- 18 about Fred Novello, you weren't talking about just
- 19 raising the rates for entry-level FPIs, with
- 20 certain characteristics. You were talking about
- 21 raising up for all entry-level FPIs; is that
- 22 right?
- 23 A. We would discuss different methods,
- 24 you know. We talked about hiring above the
- 25 minimum, and I think that was dismissed, and we

- 1 S. Rush
- 2 talked about proposing a step plan for fire
- 3 protection inspectors, and that would require
- 4 labor relations consent and bargaining with the
- 5 unions, so we talked about different things on
- 6 trying to address what we thought was potentially
- 7 a roadblock to recruitment of hiring new
- 8 inspectors so...
- 9 O. But each of these ideas -- whether it
- 10 was hiring above minimum or step pay -- would
- 11 apply to all of the FPIs, not just people in a
- 12 particular subunit or people with more years or
- 13 less years of experience.
- 14 It was across the board changes that
- 15 you were speaking about; is that right?
- 16 A. Yes, for the title of fire protection
- 17 inspector.
- 18 Q. And I believe you said in one of your
- 19 earlier answers that it was decided that you or
- 20 the department couldn't hire at above minimum
- 21 levels, negotiated levels; is that right?
- MS. CROUSHORE: Objection.
- A. That's correct.
- Q. And why was that?
- What's the basis for saying that the

- 1 S. Rush
- 2 because there's a higher cost factor going on
- 3 here.
- 4 This really becomes the province of
- 5 contract negotiations, and I think around this
- 6 period of time probably contract negotiations were
- 7 underway between the city and EMS, which
- 8 represented the fire protection inspectors and
- 9 still represents them.
- 10 Q. Let's return to Exhibit 9 and move up
- 11 to Mr. Novello's later email from September 18 at
- 12 3:04, and he says, "Why not use this opportunity
- 13 to see if OLR will support raising the FPI
- 14 starting salaries and the implementation of
- 15 different levels like associate FPIs?"
- Do you know whether there was outreach
- 17 at this point to OLR to see if it would do -- give
- 18 that type of support?
- 19 A. I think the issues were raised as part
- 20 of negotiations. There were several things raised
- 21 in that round of bargaining, a 40-hour work week,
- for example, since they were 35-hour employees.
- 23 That was raised, and ultimately the contract
- 24 mechanism how the raise they received were
- 25 negotiated between the parties.

50 S. Rush 1 2 To your understanding in the Ο. negotiations, did OLR support the raising of FPIs' 3 4 starting salaries and the implementation of 5 different --6 MS. CROUSHORE: Objection. 7 -- levels? 0. 8 I don't recall OLR's position on the Α. 9 particular matter of levels. 10 I do know we did have discussions 11 about the pay for fire protection inspectors. Ι 12 know the Fire Department did raise the issue. Ι 13 think the commissioner was even interested in the 14 issue, but I'm not being -- there was no setting 15 up of levels for fire protection inspectors in 16 that round of bargaining. 17 I think they did ultimately receive an increase due to increased work week that went from 18 35 hours, 37 and a half hours, and they received 19 20 some other items, but the city negotiates under 21 pattern bargaining, meaning the pattern they set 2.2 for one union is how they negotiate raises for all 23 of the other unions, and to receive raises above 24 that pattern, you'd have to negotiate givebacks, 25 so to speak, and ultimately how -- I don't

- 1 S. Rush
- 2 remember all the terms of the contract, but there
- 3 were certain compensation increases outside of
- 4 salary that the fire protection inspectors
- 5 bargained for in that round of bargaining,
- 6 including a 7 percent increase in pay due to a
- 7 longer work week.
- 8 MR. LIEDER: Could we next turn to
- 9 Exhibit 4, please.
- 10 Q. Mr. Rush, this is a series of emails,
- 11 but I'm only going to ask you about the last --
- 12 the most recent one, the one on the top, which is
- 13 your email of September 19, 2014, at 12:26:56 to
- 14 Joseph Bird with a copy to Fred Novello.
- 15 A. Just the first email?
- 16 Q. Yes.
- 17 A. Okay.
- 18 Q. First, who is Joseph Bird, or what was
- 19 his position as of September 2014?
- 20 A. He was our task force counterpart at
- 21 the Office of Management & Budget, OMB, so OMB has
- 22 different task forces that oversee the various
- agencies in the city, and Joe Bird was the task
- 24 force leader at OMB that oversaw the Fire
- 25 Department, so we dealt with him all the time on

- 1 S. Rush
- 2 numerous issues.
- 3 Q. So I want to focus, given time
- 4 constraints, just on the last sentence of the main
- 5 paragraph of this email, that says, "Recruitment
- 6 is in fact trying, but check out FPI requirements
- 7 and pay start at 36,428. Is the city serious?"
- 8 What did you mean by, "Check Out FPI
- 9 requirements and pay, start at 36428, is the city
- 10 serious?"
- 11 A. I think in looking at the requirements
- 12 -- and I can't recall looking at them, but I must
- 13 have looked at them -- that it seemed to me they
- 14 were for a pay -- pay level of \$36,000, they
- 15 seemed overly ambitious.
- 16 Q. That it was going to -- it was hard to
- 17 recruit people to fill the positions when the
- 18 starting salary was 36428?
- 19 A. Given what the -- I'm sorry.
- Given what the city's qualifications
- 21 were, it appeared that that salary appeared low,
- 22 given the qualifications of the job. That's why I
- 23 said check out their -- the FPI requirements to be
- 24 hired, so they seemed overly difficult
- 25 requirements for a pay of 36,000.

- 1 S. Rush
- 2 Q. And were you looking at other jobs and
- 3 their starting salary and their requirements in
- 4 order to come up with the opinion that the 36,428
- 5 was low?
- A. No, but, I mean, I think at this point
- 7 I was just looking at the fire protection
- 8 inspector requirements and saying, you know, they
- 9 seem like they're asking for a lot for a pay that
- 10 starts with \$36,000.
- 11 That's just a lay person's review. I
- don't do job requirements, so I have no real
- 13 expertise, but it just seemed that there were
- 14 unduly higher requirements for the job, which I
- 15 think were later changed.
- 16 Q. If the job had been designated as hard
- 17 to recruit, would it have been easier to increase
- 18 the starting salary?
- 19 A. Perhaps. I'm not sure. I really --
- 20 I'm not sure how the mechanics of that work.
- 21 Q. Do you know -- we looked back at 2004
- 22 and '5 and referenced hard to fill, hard to
- 23 recruit.
- Do you know, was there any effort
- 25 between 2005 and 2014 to designate the fire

- 1 S. Rush
- 2 discussions started to happen independently of my
- 3 office with fire prevention.
- 4 Q. So at this point, you have been
- 5 involved in discussions with human resources, with
- 6 OMB -- and when I say you, it's you or Mr.
- 7 Novello -- with the Bureau of Fire Prevention, and
- 8 to some extent with OLR all about these issues,
- 9 and other than in the labor negotiations that
- 10 you've already talked about, are you aware of any
- 11 efforts that came out to increase the salaries of
- 12 the fire protection inspectors?
- 13 A. No.
- MR. LIEDER: Could we now turn to
- 15 Exhibit 6.
- 16 Q. This is a chain of emails that starts
- 17 between you and Fred Novello, and also that
- 18 includes Mario Manna, that you had mentioned
- 19 earlier.
- I want to go down to the start with
- 21 the first email in the chain, but why don't you
- review the chain and let me know when you're
- 23 ready.
- 24 A. Okay.
- 25 Q. You'll see that Mr. Novello starts off

- 1 S. Rush
- 2 hiring since the 2018 hiring of the class of 50
- 3 candidates?
- A. I do not believe -- you know, I don't
- 5 know what happened since I've left, but there was
- 6 because -- first of all, we were over the quota
- 7 that we needed. I don't believe there was many
- 8 hiring, and then the COVID shut down basically
- 9 everything, so I assume things are picking up now,
- 10 but I can't -- you know, I'm no longer there.
- Just to be sure, I don't remember
- 12 hiring post that time. More to do with COVID and
- 13 the budget situation than anything else.
- Q. I'm already two minutes over, so I'm
- 15 going to just ignore most of the summary questions
- 16 I was planning to ask you. I want to ask this one
- 17 summary question.
- We've seen various emails where you
- 19 were thinking that what needed to be done, or one
- 20 of the things that needed to be done, was
- 21 increasing the salary of new hires for fire
- 22 protection inspectors.
- Was there any other job title within
- 24 the Fire Department of New York that you thought
- 25 salaries should be increased across the board as

73 S. Rush 1 2 you are -- for all new hires as you did with fire protection inspectors? 3 4 MS. CROUSHORE: Objection. 5 THE WITNESS: Can I answer? 6 MS. CROUSHORE: Yes, you can answer. 7 I mean, we've had many discussions Α. 8 over the years about EMS and their starting pay, 9 and that's right now going on, and we've been 10 having the discussions as part of contract 11 negotiations for the better part of -- from 2020, 12 and it's still ongoing, so I think EMS would be 13 the other area, I would say. 14 MR. LIEDER: You've been very helpful, 15 Mr. Rush. I have no other questions. 16 MS. CROUSHORE: I have no questions. 17 I'd like to order the transcript. 18 MR. LIEDER: And plaintiffs would like 19 the order the transcript, and I think we 20 (Continued on next page.) 21 2.2 23 24 25